

AQUINAS CONSULTING

About Company: Aquinas Consulting is a specialty firm that provides Engineering, Information Technology (IT) and Manufacturing staffing solutions. As an organization, Aquinas is known for filling the most difficult positions in both IT and engineering. They know their clients and they provide candidates that match their needs. As a diversity supplier, Aquinas is certified by the State of Connecticut as a Small/Minority Business Enterprise.

- Founded in 2000, Aquinas has a national presence and is headquartered in Milford, Connecticut
- 25-million-dollar company
- Aquinas is a woman- and minority-owned company. The Greater New England Minority Supplier Development Council has certified Aquinas Consulting as a minority-owned business
- Aquinas Consulting currently supports customers throughout the US who require personnel that meet strict government guidelines

Key Information presented for students:

- ALBP Program –
 - 4 hires in January
 - 4 hires in June
 - A rotational program
 - Take part within the consulting and staffing world
 - First 2 weeks, new hires will receive in class training
 - New hires will also be assigned a mentor and a career coach
- They also have summer interns that take part within these departments –
 - Actual sourcing
 - Recruiting
 - HR
 - Social media
 - Finance

- Interns work on lead generation
- Using CRM sales tools with salesperson
- They allow interns to be client facing
- They are not concerned about what you are majoring in
- An ideal candidate for them would be someone who fit into their culture
- They are currently interviewing
- Aquinas has a competitive base salary, and they pay commission as well

Question asked/answers:

- They have hires learn through business first, then recruiting, candidates can also be sent to finance department
- Everyone is treated with respect and the most pressure someone will face is from oneself
- You will receive guidance every step of the way
- They offer remote roles

Interview process/tips for potential candidates:

- Be passionate about people
- Be a strategic thinker
- Have good interpersonal skills
- Be a good communicator
- Have a good customer service mentality
- Have 1-2 strong internships and be competitive in nature
- Interview Process –
 - Resume first sent to Brent, the recruiter
 - Then a phone screen
 - If a candidate gets past that they will have a zoom meeting with team members
 - Recruiters may even go on to campus to interview possible candidates
 - Lastly a meeting with the owner, who is very involved

Other:

Recruiter email: bwadhams@aquinasconsulting.com