

M&T Bank

About Company:

- M&T Bank Corporation is a regional financial services company with more than \$142.6 billion in assets. They provide banking, insurance, investments, mortgage, and commercial financial services through more than 700 branches, 1,700 ATMs, and a variety of online and mobile services. They were founded in 1856 in Buffalo, New York, we're a community-focused bank that serves customers in New York, Maryland, New Jersey, Pennsylvania, Delaware, Connecticut, Virginia, West Virginia, Washington, DC, and Florida.
 - o In the process of completing a merger with Peoples United Bank

Key Information presented for students:

- Community Branch Management Program –
 - o Yearlong training program that allows you to select, interview, and get offered a full-time role within a retail market of your choosing
 - o Develops leadership skills and get a strong foundation in branch banking
 - o A bridge from college to career – all majors are encouraged to apply
 - o You will receive intensive training in consumer and business banking, risk and operations, coaching and development, leadership, diversity& inclusion and community involvement with insight into their sales process
 - o Work directly in their retail branches and can immediately provide value to their customers and communities
 - o Work directly in their retail branches
 - o Given access to peer group and networking opportunities
- Summer Internship Program –
 - o 10-week paid opportunity
 - o All majors held across the footprint focused on hands-on, important work and exposure to different departments, senior leaders, and networking opportunities
 - o Functional in areas such as tech, finance, credit, marketing, human resources, and more
 - o Qualifications are currently pursuing a college degree with at least one semester of education remaining after internship

- Work visa sponsorship not offered for this role
- You can apply at <https://mtb.avature.net/UCONN>
- They will use workday even if you apply through handshake
- If you are hired you will receive in class and on the job training

Question asked/answers:

- You can relocate within New England
- Think about where you want to go or be in terms of location
- 150 across bank
- If merger goes through business hub will in Bridgeport
- Willing to pivot and adjust to People's United Bank programs if the merger goes through

Interview process/tips for potential candidates:

- Rolling interview process
- Internship is open to Sophomores and Juniors
- Interview process
 - 1st round of interviews will be with Abby Weiss, it will be a conversation about experiences, preferences, and more info
 - Then you will be interviewed by the manager of the department you are trying to get into
 - Lastly there will be a panel interview
- Go in and be yourself
- Talk about your own on the job experiences
- Follow up with a thank you email

Other:

- They are focused on the community
- Recruiter emails: tbrosnan@mtb.com
aeweiss@mtb.com